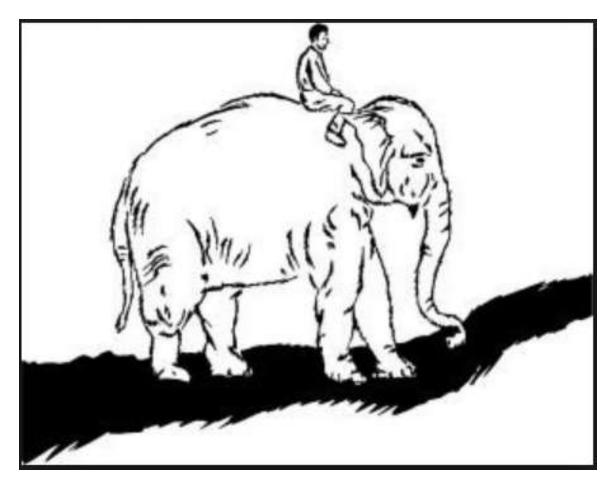


WHY DO PEOPLE DO WHAT THEY DO?

• The Elephant, The Rider and the Path—A Model





HOW DO PEOPLE CHANGE?

Why Change?

- Because achieving lasting change is difficult, we must understand why we should change.
 - Change without sufficient motivation is never lasting
- Three Primary Categories of Motivation for Biblical Change
 - Positive Consequences (Matt 6:19-20; Mark 10:29-30; Ps. 37:4)
 - Negative Consequences (Lk. 12:5; 1 Cor. 6:9-10; 1 Tim. 1:18-19; Gal. 6:7-8)
 - Gospel Love (2 Cor. 5:14-15; 2 Pet. 1:5-9)



TWO DEFICIENT MODELS FOR LASTING CHANGE

- Fruit Stapling
 - Luke 6:44-45; John 15:8
 - Behavior Addition
 - Start coming to church
 - Volunteer for charitable causes
 - Commit to a Bible reading plan
 - Tipping better in restaurants





TWO DEFICIENT MODELS FOR LASTING CHANGE

Lake Screening

- Matt 23:25-28
- Behavior Suppression
 - Counting to 10 when angry
 - Disconnecting internet/electronics to avoid pornography
 - Avoiding relationships to prevent manipulation
 - Not talking to avoid being crass or rude
 - Getting rid of sharp objects to avoid self-harm
- Behavior suppression measures are frequently a necessary element in the change process, but by themselves are just pathshaping efforts.





BEHOLDING IS BECOMING—A BIBLICAL MODEL FOR LASTING CHANGE

- Ps. 115:2-8; 2 Cor. 3:18
- The Role of Effort in the Christian Life
 - Raft, Rowboat or Sailboat?
 1 Cor. 9:24-27; Phil. 1:27; 1
 Tim. 4:7; 2 Pet. 1:5-9

